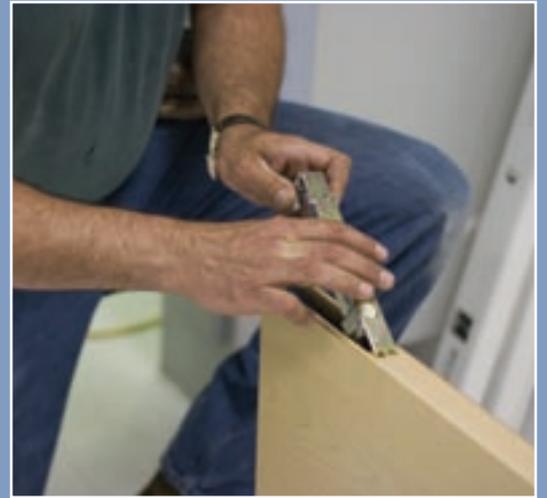




IT'S GOOD FOR BUSINESS



**BUILDERS ASSOCIATION OF EASTERN OHIO
AND WESTERN PENNSYLVANIA**



You have your hands full: Bidding for jobs, dealing with union reps, keeping your staff employed. Staying on top of things is a 24/7 job. It's important to leverage any edge that's out there.

That's where we come in.

Be smart. Join *The Builders*. It's good for business because, like you, members of *The Builders* are experienced, skilled and productive. And good companies become better when they band together. Already, more than 5,000 tradesmen work for hundreds of employers under *The Builders* mark.

PARTNER WITH POWER

The Builders are members of the Builders Association of Eastern Ohio and Western Pennsylvania. Our members represent the most reputable firms in the five-county area:

- Trumbull, Columbiana and Mahoning counties in Ohio
- Mercer and Lawrence counties in Pennsylvania.

We support the local construction industry with training and resources so that union contractors are better equipped to bid on work, remain productive, and enjoy profitable results. Our members have access to state-of-the-art education and training, a pool of technical, administrative and support resources, and networking opportunities to promote their businesses—services that translate into unmatched knowledge and productivity for your project.

We help you deliver unbeatable customer service.

When you enter a job site as a member of *The Builders*, you're telling the customer that the job will be done according to his expectations and specifications. It's your promise of a commitment to quality work. It's a statement that your staff will deliver safe, smart work.

The Builders

- Understands working within budgets
- Respects project schedules
- Knows how to work in both occupied spaces and hectic construction areas
- Recognizes that flexibility in dealing with changing job site conditions is a required skill

Our members are determined to go above and beyond to get the job done right the first time, with customer satisfaction ranked as priority #1.

VOICE YOUR CHOICE

As a union contractor, you are bound by collective bargaining agreements negotiated on your behalf by officials of *The Builders*. As a member of *The Builders*, you have the opportunity to voice your suggestions, requests and concerns. Why give up control? Let your voice be heard.

LEVERAGE OUR SERVICES

Have a need? We can help. *The Builders* provides its members with a host of programs and resources that keep them on the cutting edge of their industry. Here's just a sample of what we offer:

- APPRENTICESHIP AND TRAINING
- ARBITRATION OF DISPUTES
- BUILDING TRADES LIAISON
- CONTRACT NEGOTIATIONS
- CRIME PREVENTION PROGRAM
- ENGINEERING DUPLICATING SERVICES
- EEO, MBE, WBE GUIDANCE
- FILM LIBRARY
- FOREMAN TRAINING
- HAZARD COMMUNICATIONS PROGRAM
- INTRA-INDUSTRY RELATIONS
- LABOR AGREEMENTS
- LABOR CONTRACTS BEST PRACTICES ARCHIVE
- LABOR RELATIONS SERVICES
- LEGISLATIVE ACTIVITIES
- PLAN ROOM
- PUBLIC RELATIONS AND PROMOTIONS
- PRE-JOB ASSISTANCE
- RESOURCE LIBRARY
- SAFETY AND FIRST AID TRAINING

- SCHOLARSHIPS
- WAGE RATES INFORMATION
- WORKERS COMPENSATION GROUP RATING PROGRAM

NETWORK NETWORK NETWORK

Membership in *The Builders* is good for business because you are put in touch with contacts that can become future customers. Network via:

- Monthly programs
- Standing committees
- Newsletters and email blasts
- Annual meetings

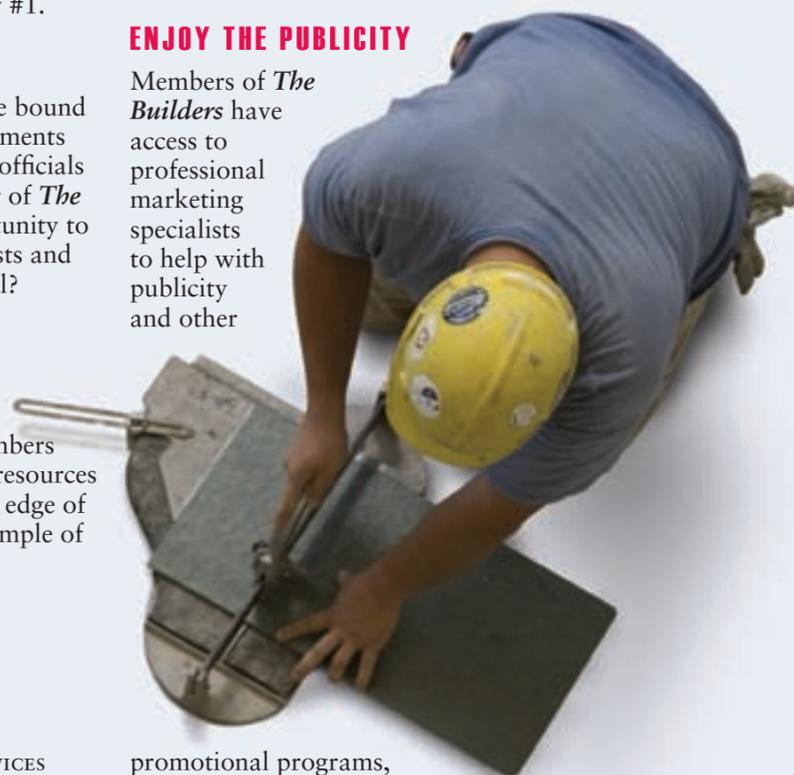
ENJOY THE PUBLICITY

Members of *The Builders* have access to professional marketing specialists to help with publicity and other

promotional programs, thanks to the Construction Advancement Program. Our members can benefit from *The Builders'* work with

- News releases
- Web sites
- Advertising
- Special events
- Specifier outreach programs

Become a member of *The Builders*. It's good for business. It's how you can remain competitive. It's your next logical step in remaining productive in this region's market.



Kevin Reilly
Executive Vice President

SKILLED PROFESSIONALS. PRODUCTIVE RESULTS.

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Make the call today and join *The Builders*. It's good for business: 330-539-6050 or 1-800-686-4697 or visit www.TheBuildersOnline.com





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