LABOR RELATIONS/APPRENTICESHIP FROM GARY HARTMAN 51st ANNUAL MEETING OF THE BUILDERS ASSOCIATION OF EASTERN OHIO AND WESTERN PENNSYLVANIA WEDNESDAY, DECEMBER 2, 2020 4:00 P.M. THE LAKE CLUB

In 2020 The Builders Negotiated 2 contracts:

- -Laborers local 125 and 935
- -Sheetmetal Workers Local 33
- -An extension was negotiated with the Operating Engineers Local 66

Laborers Local 935 and 125

The agreement is for a five-year contract with wage increases of \$1.00 in the first year, \$1.05 in the second year, \$1.15 in the third year, \$1.15 in the fourth year and \$1.15 in the fifth year. The total increase of \$5.50 over the five years represents an average annual increase of 2.65%.

Sheetmetal Workers Local #33

The agreement is for a three-year contract with wage increases of \$1.50 in the first year, \$1.50 in the second year and \$1.50 in the third year. The total increase of \$4.50 over three years represents an average annual increase of 2.56%.

Operating Engineers Local 66

The agreement is for a one-year extension of the existing contract with the wage increases of the same amount they received in the last year of the expiring contract which was \$1.50 for class I, \$1.28 for Class II and \$1.28 for Class III. The total increases represent increases of 2.72% for Class I, 2.50% for Class II and 2.67% for Class III.

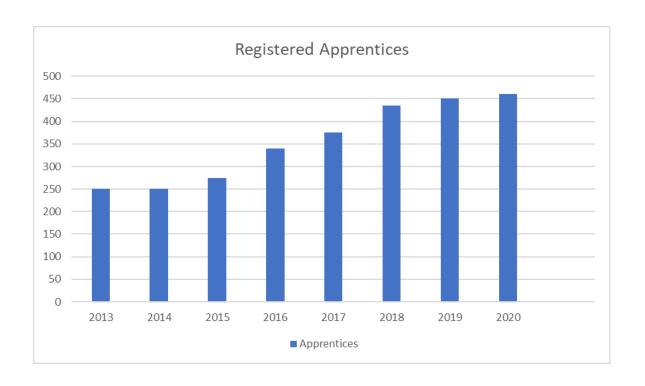
In 2021 the following contract negotiations are:

Roofers Local 71

Asbestos Workers Local 84

Tile Setters Local 8

Operating Engineers Local 66



Additional Outreach

- Outreach with vocational schools
- Outreach in school career building programs
- · JAC's creating web and social media marketing
- Input with Business Advisory Committees
- Input with Labor Advisory Committees
- Establishing pre apprentice programs with school districts
- Participating in virtual career exploration (due to COVID-19)